# OPTIMIZING COMPENSATION

for Growth and Retention



At FP Transitions, our strategic approach to compensation design optimizes growth, motivation, and retention. By analyzing both pay levels and pay structures, we help businesses align their compensation and goals. This collaborative data-driven process creates incentives that are effective, competitive, and designed with the firm's future in mind.

A well-designed compensation plan can elevate growth, protect profitability, and avoid significant unintentional impacts to company sustainability, shareholder distributions, and equity value multiples.

# **KEY AREAS OF FOCUS:**



# STRUCTURE ANALYSIS

Explore the advantages and challenges of various salary and bonus structures, ranging from individual production payouts to team-based bonus pools, to identify the best fit for your business.



### **DATA ANALYSIS**

Compare owner and employee compensation levels to industry benchmarks using interactive tools. Assess salary, bonuses, and role-specific impact factors to maintain competitive and equitable pay structures.



## **COMPREHENSIVE DESIGN**

Individual and team compensation are modeled in an adjustable pro forma, allowing for comparisons of different salary and bonus structures. This provides visibility into pre-tax and post-tax income impact, helping shape an optimal compensation plan.

# **BUILD A COMPENSATION STRATEGY THAT WORKS**

Gain the tools and expertise to optimize your team's compensation while reinforcing your business's long-term success. Let's design a sustainable plan for growth, motivation, and retention.

**Schedule a consultation** to get started.

